

HEALTHCARE EDUCATION FOR EMPLOYMENT

# CONCORDE<sup>SM</sup>



TRAINING TODAY'S  
**HEALTHCARE**  
PROFESSIONALS

**40 YEARS** OF PROVIDING  
EXPERIENCED HEALTHCARE GRADUATES

FIND OUT WHERE THERE ARE  
**15 CAMPUSES**  
TEACHING HEALTHCARE

NO ADVERTISING NEEDED!  
**YOUR NEXT** EMPLOYEE CAN BE FOUND HERE

# 40 YEARS OF PROVIDING EXPERIENCED HEALTHCARE GRADUATES



## Concorde Is The Source For Finding & Hiring Skilled Healthcare Professionals

The American Medical News reports that medical practices more than tripled their hiring rates in the first quarter of 2011 over the same period in 2010. This means medical facilities will need to hire more nurses, surgical technologists, medical assistants, and other skilled workers to meet the increased demand.

Concorde Career Colleges, Inc. partners with communities across the country to help meet their need for qualified healthcare employees.

More than 40 years healthcare teaching experience. Since 1968, Concorde has capitalized on its accumulated healthcare knowledge, know-how, and specialized expertise to build and operate a nationwide network of highly-respected and accredited career schools. Our extensive experience forms the engine of our institution today and provides the foundation for the success of tomorrow's graduates.

Since our inception, we've trained more than 100,000 medical professionals. We began with training practical/vocational nurses, respiratory therapists, and dental assistants. Over the years, we've expanded our curriculum to include a wide

variety of healthcare career positions. Our goal is to prepare students for the most in-demand jobs in healthcare.

Specializing only in healthcare education. We invest 100% of our time and resources in healthcare

training. Nothing else! This specialization has enabled us to become quite expert at what we do, and is the foundation for our reputation as excellent healthcare educators.

Healthcare training second

to none. We offer specialized, highly personalized and comprehensive training – second to none. Our industry-aligned curriculum is updated regularly to address advances in medicine, technology, and clinical procedures. In all 15 Concorde campuses nationwide, our students undergo hands-on training using the latest medical equipment and procedures. They are taught by faculty with real-world,

**Concorde students are very prompt and have good work ethics. I enjoy having Concorde Medical Assistant extern students at my office.**

**Keep them coming, please.**

*Julie Hrynn, MD*

**Garden Grove Women's Health Specialists**



## Do you need to hire staff?

Concorde is the source for finding and hiring skilled Healthcare professionals.

Give us a call today, let us fulfill your needs.

**800.000.0000**



For program information visit  
[www.concorde.edu](http://www.concorde.edu)

professional experience, each of whom must meet our high standards and expectations.

Wide variety of healthcare training programs. Concorde currently offers 23 medical career training programs throughout its network of career schools. These programs include health care administration, such as medical billing and coding, patient care technician, and health information technology... medical assisting...surgical technology...several types of nursing programs...respiratory therapy... diagnostic/imaging ...a variety of dental health programs...pharmacy technician...and many other healthcare career positions.

A learning environment that develops personal skills and instills core values. Besides knowledge and fundamental technical skills, we know employers expect our students to have other skills that are just as important for long-term success in the medical profession. So we commit ourselves to developing personal skills and instilling core values in our students.

Concorde graduates, therefore, have a strong sense of accountability, empathy and concern for others. They possess good communication and problem-solving skills, respect for others, and a desire to learn and grow. They are team players who work well and cooperate with others. And, yes, they even have a sense of humor.

# Working WITH YOU

Concorde offers relevant training programs designed to meet the needs of the community. In every community we serve, our Graduate Employment professionals work hand-in-hand with hospitals, clinics, and other medical institutions to design training programs that meet the needs of the local community for qualified, entry-level healthcare employees.

## Here's how this system works:

First, we develop all of our training programs with direct input from community healthcare professionals, educators, and healthcare employers. Each program we offer maintains a Program Advisory Committee comprised of local healthcare professionals and employers. They advise us as to what training and skills we should be teaching our students to meet the medical community's needs. Based on this input, we design our curriculum accordingly. Graduates are then better equipped and "job ready" entering the workforce and the local medical community is able to hire personnel who can better meet its needs.

Second, because we want to make our students immediately available to help employers, we ask that they allow us to place students in their clinic or hospital for extern and intern clinical hours in order to satisfy the rotational hours they need to graduate.

**Convenient, easy, NO-COST system for finding and hiring highly trained, professional healthcare support staff. We make it easy for employers to find and hire qualified employees—all WITHOUT cost.**

## We accomplish this by:

- Offering our campus facilities for on-site, multiple-candidate interviewing
- Encouraging employers to come on campus to present their job opportunities to students in person
- Pre-screening and personally assessing each candidate to ensure job readiness...this includes showing employers detailed information about our programs so they can see precisely what students have learned during their degree study
- Partnering with healthcare employers to provide students with practical experience in externships and clinical rotations
- Coordinating specialty training for specific job descriptions
- Providing our Career Services Department to assist employers in fulfilling their staffing needs

**CONCORDE CAREER COLLEGE IS TODAY'S HEALTHCARE EDUCATION FOR EMPLOYMENT.**

**Concorde Career College**  
12951 Euclid Street, Suite 101  
Garden Grove, CA 92840



## Questions?

Let us answer them.

We make finding employees easy. In addition to placing highly trained graduates in exciting positions in your field, we have developed a system to make finding and hiring them easy...call us today.

**800.000.0000**

### **Program Advisory Committee**

If you would like to be a part of shaping your future employee's join our Program Advisory Committee. By helping develop the curriculum that our students study, you will guarantee that they can hit the floor running. They will be prepared for their clinical and extern rotations and already have the training to be hired immediately after graduation.

### **Programs of Study Offered**

#### **Dental Assistant**

Focus of study includes: taking vital signs, performing CPR, sterilizing instruments, preparation of instrument trays, oral inspections, exposure and processing of x-rays, fluoride treatments, educating patients on proper oral care, appointment scheduling, creating patient charts, maintaining records and supplies, accounts payable and fee collections, and working with insurance forms.

#### **Dental Hygiene**

Focus of study includes: taking medical and dental histories, vital signs, extra and intra oral examinations, periodontal and dental examinations, radiographs, and risk assessments.

#### **Medical Assistant**

Focus of study includes: CPR, patient histories, taking and reading vital signs EKGs, administering injections, venipunctures (drawing blood/ phlebotomy), assisting in cast application and removal, minor surgery, instrument usage, patient preparation, basic lab procedures, diagnostic procedures, patient charting, appointment scheduling, patient billing and fee collections, insurance coding, payroll, computers, medical records, and insurance forms.

#### **Medical Office Administration**

Focus of study includes: accounts receivable and payable, billing and fee collection, payroll and taxes, records management, insurance claims processing, typing and word processing, computer applications, medical terminology, anatomy, oral and written communications, and public relations

#### **Physical Therapist Assistant**

Focus of study includes: therapeutic exercise, functional training, mobility training, ambulation training, activities of daily living, treatments using electrical stimulation, treatments using massage, treatments that use heat and cold,

treatments that use traction, balance and coordination training, and measurement assessment of range of motion and strength.

#### **Respiratory Therapy**

Focus of study includes: oxygen therapy, bronchodilator, chest physiotherapy, patient teaching and instruction, ECG, ventilator and airway management, bronchoscopy assistant, arterial blood gas analysis, pulmonary function testing, home respiratory care, trauma and CPR team, pulmonary rehabilitation, NICU monitoring, hemodynamic monitoring, chest tube theory, advanced pharmacology, ACLS protocol, and renal effects on the respiratory patient.

#### **Vocational Nurse**

Focus of study includes: anatomy and physiology, pharmacology, administration of medications, legal and ethical responsibilities, nutrition, common disease processes, preventative nursing care, therapeutic nursing care, rehabilitative nursing care, restorative nursing care, nursing interventions for patient care, cultural differences in caring for patients, psychosocial impact of disease, and leadership principles.